

Great Rift Valley ICT Summit II

23 - 24 April 2014, Dar es Salaam, Tanzania

POST SUMMIT REPORT







Great Rift Valley ICT Summit II 23-24 April, Tanzania





Summary



The Great Rift Valley ICT Summit II (GRV ICT II) organised by Entico Events opened on the 23rd and 24th of April, 2014 in Dar es-Salaam, Tanzania. We were pleased to see a diverse and exciting range of delegations from governments, international development agencies and private companies from the Great Rift Valley countries. The Summit provided an occasion to discuss aims, challenges and goals and announce opportunities, projects well as to present a programme for planned contracts for 2014 and beyond.

Hon. Makame MBARAWA, Minister of Communication, Science and Technology of the United Republic of Tanzania, opened the summit by presenting the unique position his country holds within the industry in the East Africa region.

The two days of the summit had planned presentations from the other ministers

- Hon. Mr. Tharcisse NKEZABAHIZI, Minister for Telecommunications, Information, Communication and Relationships with Parliament, Burundi
- Hon. Mr. Mohamed JAMA ABGAL, Minister of Posts and Telecommunication, Somaliland

The summit was also addressed by

- Ms. Mercy KANYOI-NDEGWA, Policy Advisor Africa, GSM Association (GSMA), Kenya
- Mr. Pule MOHIBIDU, Consulting Executive, The New Partnership for Africa's Development (NEPAD), South Africa

The speeches highlighted the importance currently attached to extending the backbone to reach rural areas but also to develop it vertically so that it keeps abreast with the urban requirements.





Following morning speeches, the participants gathered around **roundtables**, scheduled during the afternoons of both the days of the summit, for a busy program of **one-on-one meetings** where business negotiations took place.

During the evenings of both the days, the participants gathered on the welcoming beachfront of the **Kunduchi Beach Hotel** for **informal meetings** which many of the participants saw as excellent opportunities for further networking.

A great number of the participants have expressed their satisfaction with both the format and the content of the summit, highlighting the wealth of information delivered through the morning plenary speeches and the direct, tangible benefits provided by the afternoon roundtable meetings.

We sincerely hope that, by bringing international expertise to East Africa, in some small way, the **GRV ICT II** helps the countries in this region develop their economies further and would very much like to see you all again at Entico Events' future summits.

Warren ERSES, Events Manager Entico Events





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Testimonials

Thank you very much for the energy you dedicated in our company. The global feed-back is absolutely positive and we hopefully will return with some profitable opportunities to develop educational projects in the countries you introduced us to. I wish you and your team all the best; please transmit my personal pleasure of having met them.

JP - Inspiring Knowledge - GOLD SPONSOR

This was a valuable event.

Thaicom Public Company Ltd - GOLD SPONSOR

The event had a good variety of people – government and industry. The presentations were very informative and for the meetings, a good balance of decision makers was achieved. I liked the roundtable discussions and found them extremely useful. Also, the GRV ICT event was very well organised. Hopefully, we will see you next year.

Intelsat - SILVER SPONSOR

The concept is good and is a great starting point for further discussions.

Digita Networks Oy - BRONZE SPONSOR

What a summit it has been! It was a great pleasure meeting you all, brief as it was, it has been the highlight of the year so far! Execution was flawless in all dimensions and I would highly recommend the summit to other small companies who are looking to network their way to greatness. I always felt like you were all going the extra mile to make sure I got the most out of this event and I am most grateful. I met everyone I wanted to see, plus a few pleasant extras. Can't wait for Arusha next year!

Problem Solved Ltd - BRONZE SPONSOR

This was very well organised event. We benefitted immensely from the one-to-one networking opportunities.

SCI (Tanzania) Ltd. / Eaton - BRONZE SPONSOR

Good networking format; don't change it. Very helpful to find and source contacts.

Analysis Mason

I made some great contacts. Round tables work well too.

Connect Africa

Good concept and quite an informative event.

Ericsson

The roundtables are very useful. We picked up some good quality leads.

RascomStar





The event has been well organised; participants and presentations have been very suitable for introducing new business. The event gave us back more value than the money spent!

Tanzania Telecommunications Company Limited – TTCL

The event was very well managed. Roundtables are a perfect idea for networking!

Telecom Italia Sparkle

Very informative & enjoyable.

Tricom Structures (Pty) Ltd

The summit was very good in organisation, information provided and practical arrangements. Well done! My suggestion is to keep reaching out to other stakeholders to attend as I believe that, because the ICT sector is so much growing in Africa at the moment, a great deal more companies could benefit from such an event as the GRV ICT.

Ministry of Communication, Science and Technology, Tanzania

During the GRV ICT II, I learnt a lot from hearing the presentations and meeting the various organisations present. These provided interesting alternatives we could bear in mind when choosing our suppliers, particularly with a view to reducing costs. I have also been given interesting ideas that could help our company improve its services, specifically those related to the shift from analogue to Basic Transmissions Ltd., Tanzania digital signal.

I enjoyed the conference very much. It was an informative meeting and a perfect networking opportunity; a very good experience. Thank you for the job well-done. Please continue to arrange Mkulima African Telecommunication Company Ltd., Tanzania these events.

The event was truly marvellous and it has opened up many opportunities to companies such as mine. The organisation was also very good. iStream Media, Tanzania

The event provided me with a lot of opportunities and ideas with regard to many of the critical problems our work addresses. Star Media, Tanzania

I very much appreciated the GRV ICT II. The presentations were very interesting and the conversations on the round tables with different partners in the ICT sectors were very nice with the promise to come to invest in our country. I hope to participate next year in the GRV ICT III.

Office of the First Vice-President, Burundi

It is my first time to participate in such an event and I found it excellent, mainly in how the roundtable were organised. Congratulations and all the best for the future. U-COM, Burundi





Good networking and meeting with various experts and companies. Good preparations and well-coordinated by the staff. Good venue providing maximum concentration.

CCK - Communications Authority of Kenya

I think GRV ICT is an important event and should continue running. The arrangement is great, especially the round tables in the afternoon.

Buni TV, Kenya

The GRV ICT II was an eye-opener and a great networking event, a must-attend for all entreprises and telecom operators.

Airtel Africa, Kenya

Perfectly organised with perfect choice of ICT industry players at appropriate levels that resulted in excellent networking. Well done! Thanks for the support provided to our delegation.

Malawi Communications Regulatory Authority - MACRA

The event was well organised, with the round table meetings well managed. It is a great idea to bring together government and service providers to discuss the various ICT programmes in their countries. Thank you so much for the opportunity you gave us to establish communication with other stakeholders in the region. We intend to continue with the discussions started at the summit and hope for a fruitful result. We look forward to GRV ICT III.

Ministry of Transport, Works, Supply & Communications, Zambia





List of Country Delegations



TANZANIA

Ministry of Communication, Science and Technology

Hon. Mr. Makame MBARAWA, Minister

Mr. Januari MAKAMBA, Deputy Minister

Mr. Patrick MAKUNGU, Permanent Secretary

Mr. John MNGODO, Deputy Permanent Secretary

Mr. Peter Masele MSHANGILA, Director of Financial Information Management Systems

Ms. Clarence ICHWEKELEZA, Director of Communication Services

Mr. Ally SIMBA, Director of ICT

Ms. Prisca JACSKON ULOMI, Senior Information Officer and Spokesperson

Mr. Richard MWANAKULYA, Private Secretary to the Minister

Mr. Peter PHILLIP, Assistant Director

Mr. Manyiri ISACK, Assistant Director - ICT Infrastructure Development

Mr. Enock MPENZWA, Research Officer

Mr. Devota GABRIEL, Computer System Analyst

Mr. Fracis SAMAKA, Records Manager

Mr. Alex KYGOSORA

Mr. Mazoera MWERA

Ministry of Foreign Affairs

Mr. Nasoro MSUMI, Computer Systems Analyst

Ministry of Home Affairs

Mr. Sadikel MHOMBOJE, Public Relation Officer

Mr. Emmanuel MREMA, Computer System Analyst, Immigration Services Department

Tanzania Communications Regulatory Authority (TCRA)

Mr. John DAFFA, Principal Legal Officer

Tanzania Telecommunications Company Limited (TTCL)

Eng. Anifa CHINGUMBE, National ICT Backbone Technical Coordinator

Mr. Jotham LUJARA, CTO

Mr. Henry KYARUZI, Manager Voice Products

Tanzania Education and Research Network (TERNET)

Mr. Amos NUNGU, Executive Secretary

Law Reform Commission of Tanzania

Mr. Adam MAMBI, Deputy Executive Secretary



BURUNDI

Ministry for Telecommunications, Information, Communication and Relationships with

Hon. Mr. Tharcisse NKEZABAHIZI, Minister

Mr. Jerome NDIKURIYO, Director, General Direction of Communication

Minister of Higher Education and Scientific Research

Mr. Dieudonne MURENGERANTWARI, Assistant to the Minister

Office of the First Vice-President

Ms. Sylinie HATUNGIMANA, Economic Adviser and ICT Focal Point







CONGO DR

Ministry of Posts Telecommunication & ICT
Ms. Michele WAKUSOMBA KABANGU, Advisor to the Minister



KENYA

Communications Authority of Kenya (CCK)
Mr. James NJERU, Assistant Director

National Communication Secretariat

Eng. Vincent OTIENO ADUL, Communication Technology Expert



MALAWI

Malawi Communications Regulatory Authority (MACRA)

Mr. Charles Casimir NSALIWA, Director General

Mr. Christopher BANDA, ICT Manager

Ministry for Information and Civic Education

Mr. Luckie KANYAMULA SIKWESE, Principal Secretary



RWANDA

Rwanda Education Board

Dr. John RUTAYISIRE, Director General



SOMALILAND



Ministry of Posts and Telecommunication
Hon. Mr. Mohamed JAMA ABGAL, Minister

Secretary General of Telecom Operators of Somaliland (SATO) Mr. Yusuf Ahmed **OMER**, Secretary General



UGANDA

Ministry of Information and Communications Technology

Dr. David TURAHI, Director for Information Technology and Information Management Services



ZAMBIA

Ministry of Transport, Works, Supply & Communications

Mr. Felix CHEMBO MBULA, Head of ICT, Planning and Monitoring Department

Mrs. Sylvia **MUSONDA**, Principal IT Officer Mr. Isaac **KAMANGA**, Senior System Analyst





Pictures



Hon. MBARAWA opening the summit



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Roundtable meetings



Roundtable meetings





Agenda

Day One: Wednesday, 23 April, 2014

Anthem	ntion & Welcome Coffee of the United Republic of Tanzania ne Address	08:00 08:30
VVCICOII	Mr. Warren ERSES Events Manager, Entico Events	08:35
SESSION Chair:	N: FIRST MINISTERIAL SESSION Mr. David WILLIAMS CEO, Avanti	
Hon. M	r. Makame MBARAWA	08:40
Hon. M	r of Communication, Science and Technology, Tanzania r. Tharcisse NKEZABAHIZI r for Telecommunications, Information,	08:55
Hon. M	nication and Relationships with Parliament, Burundi r. Mohamed JAMA ABGAL r of Posts and Telecommunication, Somaliland	09:10
Q&A	or rosts and refeconfindingation, somalitatio	09:35
SESSION Chair:	I: PRIVATE SECTOR CHALLENGES AND OPPORTUNITIES IN THE GREAT RIFT VALLEY Mr. Louis ONYANGO OTIENO Director, Microsoft4Afrika, Microsoft	09:50
Mr. Rich	nard BELL	10:00
TWO TR Mr. Eric	ananchi and East Africa Capital Partners RILLION AND COUNTING: BIG DATA MEETS SMALL BUSINESS MUTTA	10:10
	r & CEO, Problem Solved Ltd ougisha KAZAURA	10:20
	nzania Telecommunications Company Limited (TTCL)	10:30
COFFEE	& NETWORKING	10:45
Chair:	Mr. Nick BRODA, Business Developer, JP – Inspiring Knowledge	11:00
	PRIVATE SECTOR PARTNERSHIP AND GLOBAL TRENDS	11.10
Partners	e MOHIBIDU, ship Consultant, New Partnership for Africa's Development (NEPAD)	11:10
Q&A		11:30
LUNCH Round 1		12:30 14:00 18:00





Day Two: Thursday, 24 April, 2014

WELCOME COFFEE	08:00
SESSION: BUSINESS IMPLICATIONS OF ICT POLICY Chair: Mr. Haijun JIANG	09:00
Managing Director, CITCC Ms. Mercy KANYOI-NDEWGWA Policy Advisor - Africa, GSM Association (GSMA)	09:10
Mr. Vincent OTIENO ADUL Communication Technology Expert	09:20
National Communication Secretariat, Kenya Q&A	09:30
SESSION: ICT DEVELOPMENT Chair: Mr. Tarek SHEHABI	09:45
Department Manager – International Sales, Thaicom Mr. Flavien BACHABI Vice President, Business Operations and Intergovernmental Initiatives, Intelsat	09:55
Dr. David TURAHI Director for Information Technology and Information Management Services, Ministry of Information and Communications Technology, Uganda Q&A	
SESSION: CONNECTING AFRICA Chair: Mr. Anton STARLING Managing Director, CMC Networks	11:00
	11:00 11:10
Chair: Mr. Anton STARLING Managing Director, CMC Networks Dr. James NJERU Assistant Director, Communications Authority of Kenya (CCK) HOW DO WE CONNECT DIGITALLY IN AFRICA Mr. Vernon FERNANDES	
Chair: Mr. Anton STARLING Managing Director, CMC Networks Dr. James NJERU Assistant Director, Communications Authority of Kenya (CCK) HOW DO WE CONNECT DIGITALLY IN AFRICA Mr. Vernon FERNANDES CEO, Agape Associates Ltd. / Tanzania Integrated Net Work Group Ltd.	11:10
Chair: Mr. Anton STARLING Managing Director, CMC Networks Dr. James NJERU Assistant Director, Communications Authority of Kenya (CCK) HOW DO WE CONNECT DIGITALLY IN AFRICA Mr. Vernon FERNANDES CEO, Agape Associates Ltd. / Tanzania Integrated Net Work Group Ltd. SESSION: RURAL CONNECTIVITY Chair: Mr. Martin ZUURBIER	11:10
Chair: Mr. Anton STARLING	11:10 11:20
Chair: Mr. Anton STARLING	11:10 11:20 11:30
Chair: Mr. Anton STARLING	11:10 11:20 11:30 11:40
Chair: Mr. Anton STARLING Managing Director, CMC Networks Dr. James NJERU Assistant Director, Communications Authority of Kenya (CCK) HOW DO WE CONNECT DIGITALLY IN AFRICA Mr. Vernon FERNANDES CEO, Agape Associates Ltd. / Tanzania Integrated Net Work Group Ltd. SESSION: RURAL CONNECTIVITY Chair: Mr. Martin ZUURBIER CTO / COO, ElephantTalk Mr. Dion JERLING Special Projects Director, Connect Africa Mr. Felix CHEMBO MBULA Head of ICT, Planning and Monitoring Department, Ministry of Transport, Works, Supply & Communications, Zambia Mr. Iqbal SINGH BEDI	11:10 11:20 11:30 11:40 12:05





Roundtables

COUNTRY DELEGATIONS

- 1 Minister of Communication, Science and Technology, Tanzania
- 2 Deputy Minister of Communication, Science and Technology, Tanzania
- 3 Ministry of Communication, Science and Technology, Tanzania
- 4 Ministry of Finance, Tanzania
- 5 Ministry of Foreign Affairs, Tanzania
- 6 Immigration Services Department, Ministry of Home Affairs, Tanzania
- 7 Ministry of Higher Education and Scientific Research, Burundi
- 8 Ministry for Telecommunications, Information, Communication, Burundi
- 9 Ministry of Posts Telecommunication & ICT, Congo DR
- 10 Minister for Information and Civic Education, Malawi
- 11 Minister of Science and Technology, Mozambique
- 12 Minister of Transport, Works, Supply & Communications, Zambia
- 13 TCRA Tanzania Communications Regulatory Authority, Tanzania
- 14 Law Reform Commission of Tanzania, Tanzania
- 15 TERNET Tanzania Education and Research Network, Tanzania
- 16 TTCL Tanzania Telecommunications Company Ltd, Tanzania
- 17 National Communication Secretariat, Kenya
- 18 MACRA Malawi Communications Regulatory Authority, Malawi
- 19 Rwanda Education Board, Rwanda
- 37 Communications Commission of Kenya (CCK)
- 38 Ministry of Information and Communications Technology, Uganda
- 39 Ministry of Education, Tanzania
- 40 Ministry of Posts and Telecommunication, Somaliland

INTERNATIONAL ORGANISATIONS

- 20 The New Partnership for Africa's Development (NEPAD)
- 21 GSM Association (GSMA)

TELECOMS

- 22 Agape Associates Ltd. / Tanzania Integrated Net Work Group Ltd.
- 23 Airtel Tanzania Ltd.
- 24 Basic Transmissions Ltd.
- 25 CTV Cable Television Network
- 26 Helios Towers Tanzania
- 27 Orange Technologies
- 28 Seacom Ltd.
- 29 Star Media
- 30 TiGO MIC Tanzania Ltd
- 31 Vodacom Tanzania Ltd.
- 32 Zantel
- 33 **U-COM** Burundi
- 34 ONA TV / Buni TV
- 35 Wananchi Group
- 36 MTN Rwandacell





Participants

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Ericsson

Intelligent Energy Ltd. MIC Tanzania Ltd (TiGO)

Micos

Mondia Media South Africa (pty) Ltd.

Open Idea (Portugal Telecom)

Pace plc RascomStar

SatLink Communication Telecom Italia Sparkle

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Tricom Structures (Pty) Ltd.

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See the video at https://www.youtube.com/watch?v=yF RA5JDW9w

We also kindly acknowledge the online posts by Besma KRAIEM, Director International Sales & Business Development, Open Idea (Portugal Telecom) and by Richard BELL, CEO, Wananchi and East Africa Capital Partners. Thank you!



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